

# Federal Government of Somalia

## Terms of Reference

### Focal Point for Ministry of Commerce and Industries

<b>Type of appointment:</b>	Consultant
<b>Project:</b>	De-Risking, Inclusion and Value Enhancement of Pastoral Economies Project (DRIVE-176517)
<b>Duration:</b>	12 months
<b>Duty station:</b>	Mogadishu, Somalia, with some travel to beneficiary's project, upon request

## 1. BACKGROUND

### 1.1. Ministry of Commerce and Industry

The Ministry of Commerce and Industry (MoCI) is responsible for trade promotion, investment climate, industrial and private sector development. It is entrusted with formulating and implementing several policies such as trade, industrial and SME policies as well as activities related to multilateral and bilateral commercial relations, state trading, and export promotion, and feasibility studies. The Ministry has prioritized private sector development, trade, and investment reforms as a key reform initiative towards creating a more enabling business environment of key recommendation from stakeholders and the need to enhance coordination and information transparency as part of the efforts to streamline trade logistics and improve trade facilitation. The Ministry is working on an overall objective that contributes to the strengthening of trade and economic bodies common market and the integration of Somalia and East African region into the international economic and trading system

### 1.2. DRIVE PROJECT

Under the Horn of Africa Initiative, the World Bank is financing the De-Risking, Inclusion and Value Enhancement of Pastoral Economies Project (DRIVE). DRIVE aims to protect pastoralists against drought shocks, using a package of financial services including drought insurance, payment, savings and possibly credit, and to connect pastoralists better to markets by upgrading the livestock value chains and facilitating the regional livestock trade. This is a regional project is with Djibouti, Ethiopia, Kenya and Somalia participating. The development objective is to enhance de-risking, financial inclusion and value addition of pastoral economies in the HoA.

**The project will have two components.**

**Component 1:** De-Risking and Finance that will involve scale up financial protection for pastoralists across the HoA with a cost-effective package of financial products and services, including insurance, savings and (contingent) credit. To meet the needs of the pastoralists and

provide cost-effective protection, the best financial products would be a mix of insurance and banking (savings and credit) products.

**Component 2:** Livestock Value Chains and Trade Facilitation - this component intends to connect pastoralists better to markets, by upgrading the livestock value chains and facilitating trade. The targeted beneficiaries are pastoralists who already have some connections to markets but derive limited value from their livestock-rearing activities. The production groups who benefit from component 1 would be linked to investment opportunities generated under component 2. The component will also support private investment in the livestock value chains that will lead to higher incomes for pastoral producers. This component is intentionally focused on complementing existing interventions on pastoral production systems, facilitating livestock trade and mobilization of private investment into the livestock value chains

## **2. SCOPE OF WORK**

The focal point will work closely with the World Bank to strategically prioritize the specific needs of the Ministry of Commerce and Industries that can be supported under the DRIVE project. The focal point will also work closely with the steering committee, technical committee, other MDAs that are beneficiaries of the project, as well as ZEP – Re which is implementing Component 1 and the Project Implementation Unit of the project.

The specific duties of the Focal Point will include:

- i. Assist in the preparation the key priorities of the Ministry of Commerce and Industries that can be supported by the DRIVE Project including:
- ii. Coordinate all trade facilitation activities supported by DRIVE and implemented by the Ministry
- iii. Support the establishment of Somali cross border trade committee, Somali women in business associations
- iv. Lead FM consultations, civil society, and private sector engagement on trade facilitation
- v. Support individual consultants and firms contracted by the project in the development and deployment of the Somali Single Window and Trade Portal.
- vi. Support the identification of livestock value chain actors and solutions upgrading the value chain
- vii. Support the identification of potential private investment opportunities in the value chains for the Livestock Value Chain Fund,
- viii. Coordination between DRIVE and the other trade projects and creation of synergies
- ix. Liaison with regional and state governments and onboarding them on the project
- x. Coordinate and undertake regular consultations to assess project implementation
- xi. Identify areas of working together with the Ministry of Livestock Forestry and Range to increase livestock and livestock product trade. Similarly work with the Central Bank of Somalia on the export/import data on livestock trade from the Balance of Payments and including in the trade portal
- xii. Capacity Development for the Ministry of Commerce and Industries and related Institutions
- xiii.

- xiv. Develop and strengthen collaboration with Federal Government and the following Federal Member States Ministry of Commerce and Industries; Puntland, Galmudug, Jubaland, South-West and Hirshabelle focal points, the project steering committees (PSCs), development partners and other stakeholders to facilitate their understanding and support to the Drive Project project.
- xv. Coordinate and work closely with ZEP-RE and their regional representative to implement component 1
- xvi. Coordinate and collaborate with Ministry of Livestock, Forestry and Range and the Somali Bureau of Standards on issues on quality, standards, food security. Ensure policy coherence on standards, policies on livestock meat and livestock products.

The focal point will also provide support to DRIVE in the following areas

- i. Provide general implementation support of the DRIVE working closely with the project PIU, focal points for Ministry of Livestock, Forestry and Range and Somali Bureau of Standards to implement the project.
- ii. Coordinate the preparation, monitoring and reporting on the execution of the overall procurement plan of the project for the procurement of goods, consulting and non-consulting services consistent with procurement guidelines of the funding Development Partners and the specific provisions of the Grant Agreement.
- iii. Conduct the quality assurance of the activities delivered by the Ministry of Commerce and Industries under DRIVE
- iv. Prepare the TORS and ensure technical guidance on the different components and activities
- v. Undertake field visits to monitor implementation of the activities
- vi. Carry out other functions related to the project that will, from time to time, be agreed upon between the FGS and the World Bank Task Team.

The following Key Performance Indicators (KPIs) are part of the TORs.

	Baseline	Target
Somalia - Value of livestock and livestock product trade (Amount(USD))	398,000,000.00	473,000,000.00
Number of Trade facilitation measures adopted in Somalia (Number)	0.00	6.00
<ul style="list-style-type: none"> <li>i. Ensure and monitor that there is progress on the indicators above</li> <li>ii. Number of trade facilitation consultations and specific trade facilitation measures adopted as a result</li> <li>iii. Amount of private capital mobilized through the Livestock Value Chain Fund</li> <li>iv. Livestock trade statistics and information gathered, cleaned, validated and uploaded to the Trade Portal</li> <li>v. Develop lessons learned on both components</li> </ul>		

### 3. Qualifications

The candidates should have the following desired qualifications:

- i. Track record of successful coordination with government and private sector stakeholders with a focus on trade policies

- ii. Complete fluency and writing skills in Somali and English
- iii. Minimum masters level degree in Public Administration, Business or relevant field.
- iv. Candidate should possess a relevant postgraduate qualification with a minimum of 5 years 'experience in Somalia/fragile country context with strong technical leadership in private sector or financial sector environment
- v. Readiness to work in multi-cultural environment and respond work to tight deadlines on a continual basis
- vi. Ability to work with people from different social and educational backgrounds
- vii. Reputable person with good characteristics, knowledge, skills and proven capability in Ministry, Department and Agency planning, development and government policy formulation
- viii. Someone with knowledge of Somalia generally and the sensitivity to the underlying social, economic and cultural context in particular
- ix. Demonstrated ability to lead a multi-disciplinary project management team, build effective working relations with colleagues and clients, and capable of working under pressure, with good experience in leadership and strategic management of project team at national level
- x. Proven experience in Project Management, coordinating, cooperating and negotiating with high level Government officials, donor partners and multitude of local stakeholders
- xi. A charismatic change agent - with extensive experience in context specific - practical techniques for change management.

#### **4. Conduct of Work:**

**Duration of Assignment:** The Focal Point shall be contracted for One year period.

**Reporting:** The Focal Point will report to the Director General, Ministry of Commerce and Industries.

#### **Deliverables**

- Concept notes and ToRs for DRIVE initiatives and activities
- Conducted in-depth stakeholder engagement, capacity development, consultations and workshops
- Implementation work plan
- Develop project reports (Monthly, Quarterly and Annually)
- Monitoring and evaluation framework of the trade facilitation activities including the information in the trade portal and the single window (Log frame)
- Develop project status reports, staff capacity and project resource management
- Review of the quality of the deliverables and ensure that inputs are receive from all the units on the different policies.

**Language:** Reports and other documents shall be submitted in English.

**Location of the assignment:** The duty station is Mogadishu, Somalia. The Focal Point will be based in the Ministry of Commerce and Industries.